BALANCE SHEET
As at Sep.30, 2014

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 147.655.154.508 | 138.436.990.071 |
| I | Cash \& Cash equivalents | 110 |  | 54.774 .261 .248 | 54.223 .198 .968 |
| 1 | Cash | 111 | V. 01 | 7.474.261.248 | 2.923.198.968 |
| 2 | Cash equivalents | 112 |  | 47.300.000-000.00 | $51.300 .000-000-00$ |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| ----1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 49.021 .032 .140 | 45.665 .416 .788 |
| 1 | Trade accounts receivables | 131 |  | 39.079.078.077 | 28.503.284.353 |
| 2 | Prepayment to suppliers | 132 |  | 9.138 .267 .435 | 14.803.788.310 |
| 3 | Short-term intercompany receivables | 133 |  | ----------- | -- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other re-ceivables | 135 | V. 03 | 3.951.943.094 | 3.829.549.155 |
| 6 | Provision for short-term doubtful debts | 139 |  | (3.148.256.466) | (1.471.205.030) |
| IV | Inventories | 140 |  | 32.493 .354 .032 | 29.627 .905 .060 |
| 1 | Inventories | 141 | V. 04 | 32.493 .354 .032 | 29.627 .905 .060 |
| ------- | Provision for devaluation of inventories | 149 |  | ------------------------ | ----------------------- |
| V | Other short-term assets | 150 |  | 11.366.507.088 | 8.920.469.255 |
| 1 | Short-term prepaid expenses | 151 |  | 152.684.683 | 12.113.558 |
| 2 | VAT deductible | 152 |  | 8.085.330.955 | 7.781 .026 .393 |
| 3 | Tax and accounts receivable from State budget | 154 | --05 | ------------------------ | -------------- |
| 4 | Other short-term assets | 158 |  | 3.128.491.450 | 1.127.329.304 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 153.573.234.873 | 153.349.158.294 |
| - | Long-term receivables | 210 |  | --------------- |  |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| - | Provision for long-term doubtful debts | 219 |  | ----------------- | ----------------- |
| II | Fixed assets | 220 |  | 133.300.014.161 | 135.713.254.786 |
| 1 | Tangible fixed assets | 221 | V. 08 | 74.733.351.022 | 51.966.560.925 |
|  | - Historical cost | 222 |  | 146.488.176.126 | 116.523.169.290 |
|  | - Accumulated depreciation | 223 |  | (71.754.825.104) | (64.556.608.365) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 597.504 .900 | 688.649 .700 |
|  | - Historical cost | 228 |  | 2.146.966.500 | 2.146.966.500 |
|  | - Accumulated depreciation | 229 |  | (1.549.461.600) | (1.458.316.800) |


| 4 | Construction in progress | 230 | V. 11 | 57.969.158.239 | 83.058.044.161 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | -242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 14.660.246.666 | 14.660.246.666 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | 260.246.666 | 260.246.666 |
| 3 | Other long-term investments | -258 | V. 13 | 14.400 .000 .000 | 14.400 .000 .000 |
| 4 |  | -259 |  | ------------- | -------------- |
| V | Other long-term assets | 260 |  | 5.612.974.046 | 2.975.656.842 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 5.060.300.166 | 2.409.178.515 |
| 2 | Deferred income tax assets | -262 | V. 21 | 538.417 .880 | 538.417 .880 |
| 3 | Others | 268 |  | 14.256.000 | 28.060.447 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 301.228.389.381 | 291.786.148.365 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 117.939.737.411 | 115.522.974.554 |
| I | Short-term liabilities | 310 |  | 60.146.809.426 | 43.668.494.609 |
| 1 | Short-term borrowing | 311 | V. 15 | 24.632.544.411 | 10.672 .850 .690 |
| 2 | Trade accounts payable | 312 |  | 15.478 .598 .374 | 16.672 .051 .986 |
| 3 | Advances from customers | 313 |  | 1.910 .332 .844 | 1.949.390.889 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 2.883.323.793 | 2.032.467.174 |
| 5 | Payable to employees | 315 |  | 2.830.383.765 | 960.001.105 |
| 6 | Payable expenses | 316 | V. 17 | 2.447.354.000 | 2.615 .684 .960 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 6.949.367.468 | 6.183.297.216 |
| 10 | Provision for short-term liabilities | 320 |  | 1.765 .516 .978 | 1.447.997.641 |
| 11 | Bonus and welfare fund | 323 |  | 1.249.387.793 | 1.134.752.948 |
| II | Long-term liabilities | 330 |  | 57.792.927.985 | 71.854.479.945 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | -- |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | 57.792.927.985 | 71.854 .479 .945 |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 183.288.651.970 | 176.263.173.811 |
| I | Capital sources and funds | 410 | V. 22 | 183.288.651.970 | 176.263.173.811 |
| 1 | Paid-in capital | 411 |  | 123.749.970.000 | 123.749.970.000 |
| 2 | Capital surplus | 412 |  | 26.340.019.200 | 26.340.019.200 |
| 3 | Other capital of owner | 413 |  | - | - - |
|  | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 15.646.308.058 | 15.646.308.058 |
| 8 | Financial reserve fund | 418 |  | 5.032.722.908 | 5.032.722.908 |
| 9 | Other fund belong to owner's equity | 419 |  | ----------- | -- |
| 10 | Retained after-tax profit | 420 |  | 12.519.631.804 | 5.494.153.645 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 301.228.389.381 | 291.786.148.365 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 56.602.952.083 | 40.001.033.417 | 151.237.567.402 | 150.632.516.364 |
| 2. Deductions | 02 |  | - | - | - | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 56.602.952.083 | 40.001.033.417 | 151.237.567.402 | 150.632.516.364 |
| 4. Cost of sales | 11 | VI. 27 | 40.607.534.031 | 31.244.195.944 | 109.784.089.328 | 119.672.625.700 |
| 5. Gross profit (20=10-11) | 20 |  | 15.995.418.052 | 8.756.837.473 | 41.453.478.074 | 30.959.890.664 |
| 6. Financial income | 21 | VI. 26 | 408.570.228 | 690.389.887 | 2.161.327.282 | 1.681.690.724 |
| 7. Financial expenses | 22 | VI. 28 | 1.628.983.512 | 616.424.606 | 2.350.242.646 | 2.055.676.204 |
| - In which: Interest expense | 23 |  | 1.459.821.826 | (59.856.837) | 1.993.845.189 | 766.270.869 |
| 8. Selling expenses | 24 |  | 6.612.269.805 | 4.179.095.307 | 17.600.729.376 | 14.118.991.386 |
| 9. General \& administrative expenses | 25 |  | 1.949.048.725 | 2.434.444.419 | 7.268.741.816 | 5.857.456.989 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 6.213.686.238 | 2.217.263.028 | 16.395.091.518 | 10.609.456.809 |
| 11. Other income | 31 |  | 137.589.285 | 3.871.866 | 149.529.265 | 184.373.816 |
| 12. Other expenses | 32 |  | 479.108.207 | 9.583.984 | 483.880 .880 | 360.633.692 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (341.518.922) | (5.712.118) | (334.351.615) | (176.259.876) |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 5.872.167.316 | 2.211.550.910 | 16.060.739.903 | 10.433.196.933 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 1.276.125.910 | 552.887.727 | 3.541.108.099 | 2.608.299.233 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 4.596.041.406 | 1.658.663.183 | 12.519.631.804 | 7.824.897.700 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 4.596.041.406 | 1.658.663.183 | 12.519.631.804 | 7.824.897.700 |
| 19. EPS (VND/share) | 70 |  | 371 | 574 | 1.011 | 948 |

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Sep. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 16.060.739.903 | 10.433.196.933 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 8.161 .900 .607 | 5.805.995.433 |
|  | Provisions | 03 |  | 1.994.570.773 | - |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
|  | Loss/gain from investment | 05 |  | - | - |
|  | Loan interest expenses | 06 |  | 1.844.630.695 | 766.270.869 |
| 3 | Operating profit before the changes of current capital | 08 |  | 28.061.841.978 | 17.005.463.235 |
|  | Changes in accounts receivable | 09 |  | 8.973.027.818 | 4.466.452.524 |
|  | Changes in inventories | 10 |  | (2.865.448.972) | 6.220 .229 .338 |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | 2.895.396.404 | (5.908.721.045) |
|  | Changes in prepaid expenses | 12 |  | 2.791.692.776 | (721.904.470) |
|  | Loan interest paid | 13 |  | (1.844.630.695) | (766.270.869) |
|  | Corporate income tax paid | 14 |  | (4.022.744.543) | (5.622.615.313) |
|  | Other receivables | 15 |  | 4.692.026.130 | 1.011.387.898 |
|  | Other payables | 16 |  | (4.236.598.832) | (2.043.376.203) |
|  | Net cash provided by (used in) operating activities | 20 |  | 34.444.562.064 | 13.640.645.095 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (42.741.782.550) | (35.850.366.262) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 150.000.000 | 195.000.000 |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | (4.614.958.510) |
| 6 | Withdrawal of capital in other companies | 26 |  | - | 4.190.126.264 |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 2.104.189.426 | 1.628.491.061 |
|  | Net cash used in investing activities | 30 |  | (40.487.593.124) | (34.451.707.447) |
| IIII | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 53.783.754.030 | 44.062.746.137 |
| 4 | Cash paid to principal debt | 34 |  | (43.226.647.890) | (32.218.058.746) |
| 5 | Cash paid to financial lease debt | 35 |  | - | - |
| 6 | Dividend, profit paid for owners | 36 |  | (3.963.012.800) | (5.636.481.000) |
|  |  |  |  |  | - |
|  | Net cash (used in) provided by financing activities | 40 |  | 6.594.093.340 | 6.208.206.391 |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | 551.062.280 | (14.602.855.961) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 54.223.198.968 | 43.918.239.957 |
|  | Influence of foreign exchange change | 61 |  | - | - |

